

# Congratulations

Congratulations to Mr Collins from Dewsbury winning the highest priced dairy bred bull at Otley on Friday. The calf was a dairy shorthorn and sold to Mr Umpleby from Killinghall for £205.

Mr Umpleby uses Jameson IMMU-Surge and our calf weaner pellets so this calf will have a flying start in life.



# Congratulations

Congratulations to our customer, Ken Flintoft from Westonby Farm near Whitby who won the class for Any Other Breed at the Skipton Auction Mart Christmas Show and then went on to take the Hill Bred Champion.

## Contractors / Service

Agricultural Electrician, J R Graham. Fault finding and repairs, breakdowns, new installations, lighting, security, 3-phase. Tel John on **07595 620935** or **01423 323436**.

Fencing Contractors, A and S Corner, Easingwold. Call Andrew for a competitive quote: **01347 823645**.

Grassland subsoiling, aerating, ploughing, reseeding & overseeding. Harrogate / Ripon area. Steven Brown **07920 884575**.

Cattle freeze-branding, North Yorkshire. Tel Steve Johnson **07940 064991** or **01347 810980**.

Fencing Contractors David Robinson. Leyburn **07762 317201**.

Agri Pest management. Agricultural pest control - rats, mice, moles, rabbits & insects. Tel. Nick **07716 467460** or **01765 640 867**.

Slitting and over-seeding in one pass. Sward lifting, slurry tanking, ploughing, man & tractor and concrete grooving. Tel. Mike **01765 689 039**.

Rhodes Feed Services for on-farm rolling, grinding, mill & mix services. All areas covered. **01759 318230** or **07811 432127**.

All types of fencing work. 3 tonne Digger hire. Ditching, lane repairs etc. Simon Poulter **07751 553504**.

5t digger for hire, with or without operator. Andrew Donaldson **07753 637638**.

Fencing, Forestry and Groundworks Contractor. WM Rural Contractors, Yorkshire. Contact Will McDermott **07791335602** for a competitive quote.

## For Sale & Wanted

Keenan K160 Year 2008 New Model Diet Feeder with Knives. Good working order. £10,000.00 + VAT Tel: **07971 776671**

Good quality small bale hay. Ideal for sheep / horses. Bedale area **07711 824325**.

Two pedigree Aberdeen Angus Bulls, 18 months old. BVD, IBR, Lepto and Johnes free. TB4. **01765 658646**.

15 individual Calf Hutches including a race plus 2 Multi Hutches. Rushyford, County Durham. Tel **07834 525319**.

Pedigree Beef Shorthorn bull (from Upsall herd). Approx. 4 years old, very quiet, very easy calving, cubicle trained, BVD vaccinated. Tel. **01423 755122** or **07717660656**.

Part time job available - on a mixed farm near Masham. Call Alex on **07773 071594**.

Barney's farmhouse foods. Homemade jams, chutneys, marmalades, sauces & cakes for sale. Tel. **01423 780207** or email [anneoxenfarm@yahoo.co.uk](mailto:anneoxenfarm@yahoo.co.uk)

Charolais bulls. Well bred & ready for work. Tel. Jenny Clayton **0113 2672921** or **07952 228632**.

Angus bulls for sale or hire. Peter Turnbull **01347 868236** or **07836 370253**.

Pedigree limousin bulls. Well bred & grown. Ready for work. Good types & quiet. 16 months. Members of Cattle Health Scheme. Tel. Kirby Moorside **01751 431702**.

Silent generator 60 KVA good working order. I & WA Todd **01751 460203** or **077650 35582**.

3 pedigree Aberdeen Angus bulls. 14 -18 months. Quiet, good conformation. IBR, BVD, Lept. & Johnes free. TB4. Ripon **01765 658646**.

Small bales of haylage. Good quality. Bedale **07715 002908**.

Berrichon rams, ewes & lambs for sale. Easy lambing, fast finishing & hardy. Northallerton **01609 881234**.

Second hand 12 tonne Collinson Bulk Bin, centre discharge ring **01423 711264**.

Fullwood 10x10 Herringbone Milking Parlour to sell. Darley. Tel: **01423 780207**.

For Sale Mini Heston hay bales, excellent quality, Markington **07866813701** / **01765 677233**.

Old tractors wanted, and for sale, anything considered. Mel Verity **07774 064872** or **01765 689374**.

New Holland 8050 combine. 3943 hours. 12ft cut. Tidy condition. Genuine owner driven machine. Bedale area **01677 450280** or **07971 961403**.

Fodder beet cleaner-loader with picking off table for hire. Tel. **01765 689039**.

Hay for sale. Good quality. Small bales and also large oblong. Reasonably priced. **01423 864253**.



## Christmas Openings

Please remember to order early for Christmas. We will close for Christmas at **4pm on Wednesday 24th** and reopen at **8am on Monday 29th December**. We will also be closed on **Thursday the 1st January**.

ANIMAL FEEDS • FERTILISERS • SEEDS • COUNTRY STORE

# Focused on Farming

# A flying start!

Dr Ruth Lawson

James Pratt produces pedigree Holstein cattle at Studdah Farm, Leyburn and likes to get his calves off to a flying start. James began using Jameson IMMU-Surge calf milk replacer (CMR) at the start of this year and has been delighted with the results. James has a meticulous regime for his calves and his approach has paid dividends. Calves are given 4 litres of colostrum via a stomach tube within the first 6 hours after birth. Then four feeds of 2 litres of mother's milk is fed before calves go onto calf milk replacer. Calves start on 500g of CMR and build up to 1000g. James uses a weigh band to assess performance

and he finds calves double their weight by eight weeks of age. Calves are housed individually at first and then go into groups of five. Calves are weaned slowly over a long period of time and they are not moved during this time to avoid stress. James has found that calves are gaining more weight on our calf milk and he has no scour problems. James started using IMMU-Surge in January so it will be interesting to see heifer reared on this regime come into the herd - what a great start they've had!

James Pratt with his heifer calves



**A VERY MERRY CHRISTMAS**  
AND A HEALTHY, HAPPY & PROSPEROUS NEW YEAR  
FROM ALL AT W.E. JAMESONS.



DECEMBER 2014 ISSUE

## Monthly offers

Dickies padded fleece **£18 + VAT**

Dickies wax jacket **£35 + VAT**

Variety chunks 15kg new low price while stocks last **£8.49 (VAT exempt)**

Supadog chicken 15kg save £5. RRP £19.99 **Jameson's price £14.99 Inc. VAT**

Supadog beef 15kg save £5. RRP £19.99 **Jameson's price £14.99 Inc. VAT**

## Country Store

If you're scratching your head for present ideas this Christmas, why not take a look at our Country store.

Leslie  
Gerry  
kitchenware



Fold n Go dolls house / stable

Bruder toy  
farm machinery



Hoggs of Fife Cable  
knit stockings  
from **£9.99**



John Rothery hip flasks - lovely designs only **£19.99**

## Ex Masham

Please mention the newsletter when ordering While stocks last!

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# On a brighter note

Stuart Holmes

According to EBLEX, supplies of beef are forecast to fall in 2015 resulting in brighter prospects for the beef industry. In 2015 supplies are set to fall 2% in the UK and the picture is similar globally, in fact, the USA and Russia could see falls of 6% and 1.5%. Big global traders like Australian and New Zealand are predicted to see drops in production of 4% and 9% respectively. However, if prospects do improve for beef in 2015, producers still need to keep a focus on efficiency. At the very least beef finishers should know the live weight of cattle coming onto the holding and the live weights of animals leaving. Using time on farm, daily live weight gain for each animal can be calculated. This coupled with slaughter classification for conformation and fatness can be used to improve production and feed conversion efficiency. Give us a call to see if we can help you improve weight gain or finish on your cattle, lots of customers have seen the benefits already!

# Going green

Neil Edminson

The new greening rules are to be applied on a whole farm basis and part of the greening rules now includes Ecological Focus Areas (EFA'S). So what does this mean and what's in and what's not? Rated highly in your claim are hedges. Buffer Strips, Catch and Cover Crops, Nitrogen Fixing Crops and Fallow are all included and are now applied on a whole farm basis. Importantly, the initial concern with regard to late payment if hedges were included will not now be subject to delays.

So farms with less than 30ha of arable land and more than 75% of the holding in grass are exempt from compliance. Also, exempt are any holdings with less than 15ha of purely arable land.

Some planning for 2015 needs to be in place with regard to your proposed rotation and to assist in helping you with your claim. Crops grown for animal feeding, cropped land, and temporary grassland in fact all eligible land needs to be in your plan.

If you have been claiming single farm payments you should have received information by post to help you to decide which crops to grow to comply with the two/three crop rule adhering to crop diversification. Also, you should now have information telling you whether the farm is exempt from EFA compliance.

If you're in doubt give me a call at the Jameson's office.

# Milkminder costings – Free to Dairy Customers

David Lewis

The collapse in the milk price over the last 6 months from 34p to 26p can only be described as catastrophic. Following on from a winter when the returns for dairy production were reasonable for the first time in many years this drop, which equates to £80,000 per million litres produced will push dairy farmers into the red. Concentrate price falls will save around 1p per litre and fuel price drops may save another 0.5p but that is their limit.

Personally, I can remember the situation in the late 90's when the milk price dropped to 16p from 25p. Savings had to be made but care had to be taken that they did not make the situation worse by cutting output. Decisions were difficult and knowing what was the best way forward through the problems wasn't easy. Having the right information is critical to making the right decisions.

One way of getting that information is to take part in the Milkminder Costings Scheme. We sponsor this for our dairy and blend customers so there is NO COST involved, only a bit of your time. These (confidential) figures enable you to compare your herd production figures with other Yorkshire farmers and, when we get 12 months' figures, also with the previous year's figures on your farm.

These figures help to direct a business forward by highlighting weak points in the system. Although it cannot make up for an 8p drop in milk price it won't cost you anything and will help move your business back to profitability sooner when the milk price recovers.

For more information ring me to find out more.

MONTHLY REPORT FOR:				ANNUAL ROLLING RESULTS TO:			
		Aug-06	Aug-07			Aug-07	Aug-08
STOCK		329	290	STOCK		291	309
Cows in herd		284	244	Cows in herd		250	266
Cows in milk		22+16	18+6	Stocking Rate	(cows/ha)	2.60	2.86
Number of cow + heifer calves		5	1	Culling Percentage	(%)	59.0	106.1
Number of cows leaving herd				Replacement Rate	(%)	18.9	14.6
MILK				MILK			
Total milk produced	(litres)	221833	209702	Yield per cow	(litres)	8485	8706
Yield per cow in milk per day	(litres)	25.4	27.6	Yield from grazed forage per cow	(litres)	2660	2394
Yield from grazed forage per cow	(litres)	12	13	Yield from all forage per cow	(litres)	3681	3413
Yield from all forage per cow per day	(litres)	12	13	Butterfat	(%)	3.97	4.81
Butterfat	(%)	3.94	3.82	Protein	(%)	3.34	3.26
Protein	(%)	3.23	3.19	Urea	(mg/litre)	22	352
Urea	(mg/litre)	191	260	Cull Count: Hygiene		197	18
Cull Count: Hygiene		211	32	Milk price	(ppl)	19.03	25.99
Milk price	(ppl)	26.32	19.52	Total milk value per cow	(£)	1614	2363
Total milk value	(£)	58378	40025	FEED			
FEED				FEED			
Concentrate cost per litre	(ppl)	0.27	0.26	Concentrate cost per litre	(ppl)	0.27	0.31
Total concentrate cost	(£)	60,960	55,480	Total concentrate cost per cow	(£)	2,301	2,678
Concentrate price per tonne	(£)	260	125	Concentrate price per tonne	(£)	114	141
Other feed cost	(£)			Other feed cost per cow	(£)		
Total feed cost	(£)	12192	6988	Total feed cost per cow	(£)	263	377
Feed cost per litre	(ppl)	5.50	3.31	Feed cost per litre	(ppl)	3.10	4.32
Total cost, milk at 10% dry matter	(£)	60,960	55,480	Costs, milk at 10% dry matter	(£)	2,316	2,691
MARGINS				MARGINS			
Margin over purchased feed per litre	(ppl)	20.82	16.21	Margin over purchased feed per litre	(ppl)	15.92	21.68
Margin over purchased feed per cow	(£)	141	114	Margin over purchased feed per cow	(£)	1361	1886
Margin over purchased feed per herd	(£)	46186	33990	Margin over purchased feed per herd	(£)	39240	58263

# Sheep farmers' letter to Santa Claus

Dear Santa,

I have tried to be good this year and hope you will have some presents for me on your sleigh. I've written a list for you.

1. Could you ask any ewes that decide they are not long for this world not to place themselves next to a) a public footpath, b) a major road or c) a primary school?
2. Could you ask old number 666 not to put on a theatrical hobble just as the animal health inspector turns up?
3. As you're magic, could you arrange for my fat lambs to gain weight instead of lose it when they get on the scales at market?
4. When I find a sick sheep in the field, carry her across the mud to the pick-up, take her home, administer drugs, coax her with coarse mix and am encouraged that "looks like she's going to pull through", could you just have her die in the field without getting my hopes up?
5. And finally, if it's not too much trouble, could you arrange for little Johnny to catch Orf after the school photos, as it's just too much ear ache?

All the best, Yorkshire sheep farmer xxx



USEFUL NUMBERS Country Store 01765 680215 • Nick Bowkett 07715 994178 (Product Sales) • David Lewis 07710 600848 (Dairy Specialist) • John England 07703 559246 (Sales) • Stuart Holmes 07894 595194 (Sales) • Graham Jameson 07802 253060 (Sales) • Jonathan Stansfield 07732 396078 (Grain Buyer / Fertiliser Sales) • Richard Harker 07732 396079 (Accounts) • Neil Edminson 07889 539373 (Seed Sales) • Peter Harland 07803 116410 (Sales) • Ruth Lawson 07725 263050 (Nutritionist)